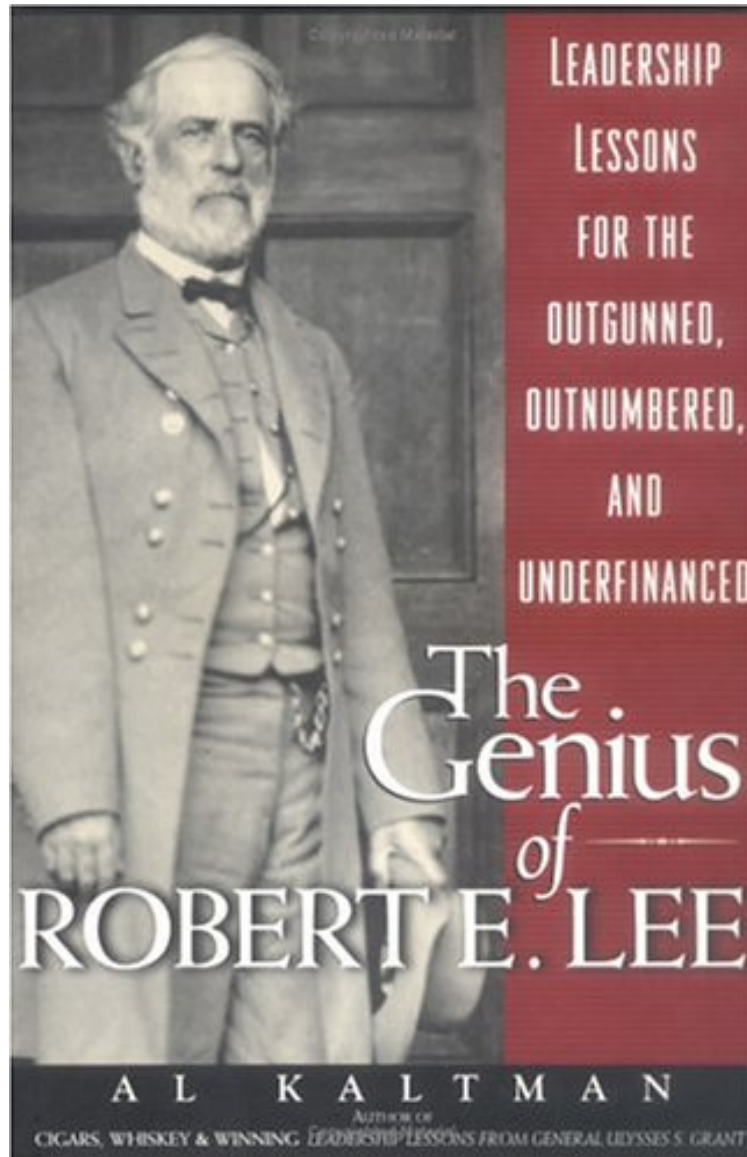


(Mobile book) The Genius of Robert E. Lee

The Genius of Robert E. Lee

Al Kaltman

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#624218 in Books Prentice Hall Press 2000-10-01 2000-12-01Original language:EnglishPDF # 1 8.54 x 1.21 x 5.84l, #File Name: 0735201870368 pages | File size: 36.Mb

Al Kaltman : The Genius of Robert E. Lee before purchasing it in order to gage whether or not it would be worth my time, and all praised The Genius of Robert E. Lee:

4 of 4 people found the following review helpful. Great insight and thoughts on management and leadership!By Todd E. NewmanAl Kaltman has assembled an interesting and refreshing book about issues General Lee faced during his entire life. More of the documented letters featuring opinions and Lee offered others during his military adventures

through Mexico and the Civil War are intriguing. Kaltman takes Lee's approach to subjects on managing people or conflicts and offers advice on how to handle similar circumstances in business and personal life situations. This book is rather a quick read as topics such as preparing one's self, taking command, continuous improvement and the winning image are just a few of many that are featured. This book is one you can jump from chapter to chapter on and not read from start to finish if you wanted as it deals with leadership approaches for various subjects. This book I recommend to anyone involved in business be it a salesperson or manager looking to better themselves with great thought. Also it can be a book one could keep with them at work as a helpful guide to reflect back on for insight on how to deal with situations that arise. Lee's style of handling issues is usually the correct and friendly non-confrontational approach which many could benefit from reading. On another side of this great book, Lee's failures or mistakes are also covered and Lee offers his thoughts on how he should have handled things differently. 9 of 9 people found the following review helpful. A textbook rather than a history book. By Sailoill never read a book in this style before. It is not a history of Lee, but a list of lessons illustrated by events in his career. The lessons are laid out chronologically in Lee's career. They highlight as much about his strengths as his weaknesses. More importantly for me, they give an insight into the Civil War that is uniquely from the perspective of General Lee. This is a book that can appeal to Civil War readers, or it can appeal to those interested in Management. It is an easy read, I like the style, and it is a book that you can stop and start as you like. No need to plough through it all in one go. 0 of 0 people found the following review helpful. good read - like the history. By old man Most of the ideas are good, but sometimes the author pushes things to fit into what he wants to say. I especially liked the glimpses of Lee's life shown in the quotes and other references. Most of these ideas you will have heard, but it doesn't hurt to review them in an interesting format. A worthwhile book.

An American icon, Robert E. Lee ranks among the world's truly great leaders. Al Kaltman, author of the highly acclaimed *Cigars, Whiskey, and Winning* (Prentice Hall Press) which illuminates the leadership legacy of Ulysses S. Grant, now turns his attention to reflect on the remarkable life of the Civil War general and his practical lessons for today's leaders--corporate, civic, and military. Arranged chronologically, *The Genius of Robert E. Lee* presents Lee's personal incidents in his own words and is then followed by powerful advice for today's leaders. The years Lee spent in the Army before the Civil War are the basis for many practical lessons in values-based leadership. How Lee dealt with the post-war years teaches valuable lessons in taking on new leadership roles after failure and managing a second career. Lessons focus on-- Taking command from a solid foundation and projecting a winning image. Learning while teaching and delegating without abdicating. Rising to challenges and continuously striving for improvement. Robert E. Lee is best remembered as the superb general who held the Union commanders at bay until his outnumbered, outgunned, and poorly fed army was finally overwhelmed by Union forces. Today's leaders, especially those contending for scarce resources while meeting the challenges posed by better financed and more technically advanced competitors, will profit from Lee's examples as they are presented in this book.

From Publishers Weekly Although his career ended in spectacular defeat, Confederate general Lee's accomplishments were extraordinary, maintains Kaltman, in this solid if simple-minded guide to advancement at work based on anecdotes from Lee's battlefield experiences. From Lee's military career before the Civil War, Kaltman extracts a lesson about leadership based on core values. Lee's strategies for fighting with few men and few provisions yield insights about competition when one's opponent is more powerful. His ultimate surrender to Grant teaches readers about rebounding from failure. Pervasive themes range from the importance of rising to a challenge, striving for continuous improvement, managing from solid ground and projecting a confident image to adages like "Little Things Mean a Lot" (suggesting that "managers who show kindness in little ways earn huge rewards in staff loyalty and performance"). Kaltman (*Cigars, Whisky and Winning: Leadership Lessons from Ulysses S. Grant*) is a clear, straightforward writer demonstrating keen interest in his subject. However, the reader learns only a little about Lee and a little about management. Managers who are also history buffs may enjoy Kaltman's latest effort, but overall, it's disappointing. (Jan. 2) Copyright 2000 Reed Business Information, Inc. From the Publisher *Richmond Times-Dispatch*: Al Kaltman is a Ph.D., management consultant, and author of an acclaimed book on leadership lessons from U.S. Grant. Now Kaltman has produced a similar--and remarkably better-- study on R.E. Lee. The negative age in which we Americans live has not been good to the image of the great Virginia commander. Yet, in Kaltman's eyes, Lee's story "is a classic study in triumph, tragedy, and redemption." It teaches lessons that span the ages. Hence Kaltman presents some 250 vignettes on Lee, along with striking parallels and executive motivations for today's leaders. One of the author's inspirations gained from Lee is: "Suffering a misfortune doesn't justify sitting on the sidelines. Even if you can't do what you want, you have an obligation to do what you can." Woodrow Wilson idolized Lee as "a man who devoted his entire life to the benefit of others, without regard to himself." In 1868, the *New York Herald* termed Lee "a better soldier than any...and a greater man." Kaltman endorses both judgments in a book that merits all the readership it will get. About the Author Al Kaltman is a management consultant with over 35 years of practical management experience, gained after earning his Ph.D. in political science from George Washington University. He has managed systems departments for two major U.S. companies and one state government, been a group vice president of GEICO

Corporation, a Senior Executive Vice President of MBNA America Bank, and president and CEO of two companies. Kaltman and his wife of 35 years live in Vienna, Virginia.